

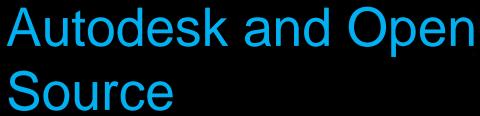
Geoff Zeiss
Director of Technology





Autodesk and Open Source

Business opportunities in Utilities:
 Interoperability, Aging Workforce





Open Standards























Geospatial Standards

Open Geospatial Consortium

- Simple Feature Specification (SFS)
- Geographic Markup Language (GML)
- OGC Web Services
 - WMS
 - WFS
 - □...

Standards create fertile ground for open source

Standards

Open Source Projects

C, C++

Gnu C, C++ compiler

POSIX

GNU/Linux, BSD, ...

HTTP

Apache Web Server

SQL, ODBC

MySQL, PostGreSQL,...

SMTP, POP

Sendmail, etc.

.Net

Mono

Autodesk

Commoditization: Apache Foundation

NCSA HTTP Server and the Apache Group

Challenge: commercializing the web

-IBM supported creation of the Apache Foundation

•Result: Apache Web Server - Running on over 70% of the world's web servers.

Autodesk: Web mapping should be open source

- Web mapping is commoditized
- Widely-recognized geospatial standards

Less complex than desktop applications

 Successful open source community around *MapServer*

Formation of the Open Source Geospatial Foundation

Autodesk joined forces with the open source geospatial community

 U-Minnesota MapServer, GDAL, GRASS, GeoTools, MapBender, OSSIM, DM Solutions Group, ...

Supported establishment of a foundation

To support the ongoing development of open web mapping technologies

Contributed code

- MapGuide Open Source
- · FDO
- CS-MAP (Mentor Software coordinate system technology http://trac.osgeo.org/csmap/)
 Autodesk

Autodesk Contributions to OSGEO



MapGuide Open Source Web Mapping Platform



mapguide.osgeo.org

FDO
Data Access Technology



- Free Source Code
- Free Documentation
- Multiple APIs: .Net, C++, PHP, Java

• 3 Autodesk contributions

- Community contributions
- Unlocking Spatial data access and democratizing coordinate system library

Coordinate System Library



metacrs.osgeo.org

FDO: Geospatial Data Access Technology



Autodesk Certified Providers

Providers from 3rd Party & Open Source

Providers supporting nultiple formats

ODBC

MS Access, Excel and Oracle Raster

15+ raster formats

ArcSDE

Oracle and SQL-Server

-

150+ vector and raster formats OGR

25+ vector formats GDAL

25+ raster formats

Providers supporting i<mark>ngle format</mark> SDF

SHP

WMS

WFS



ORACLE"





GE Energy Smallworld



SuperMap







KML

Vertical Industry Sectors

Open Source Adoption

- Government
 - Research and development
 - Utilities
 - Land management
 - Military
 - Municipal government

- High
- Insignificant
- Insignificant
- High
- Low

- Commercial
 - Utilities
 - Telecommunications
 - Financial (Banks)

- Insignificant, but growing
- Significant (Mobile and Back-office)
- Significant (Back Office)



Perceived Benefits of Open Standards and Open Source

Open Standards

- Increased security
- Interoperability
- Avoid vender lock-in
- Supports best of breed procurement
- Encourages competition
- Lowers cost

Open Source

- Security
- Standards-compliant
- Flexibility and agility
- Quality
- Lower risk
- Reduced cost



Takeways

- Open source is ubiquitous in DoD
 - Ex. Aegis Weapon Systems 30% open source
- Accepted wisdom in DoD that open source is more secure
 - Founded on Eric Raymond's "many eyeballs" hypothesis
- Open source software has been recognized as COTS
 - Levels the playing field
- In the near future, DoD procurement guidelines could be
 - 1. Open source
 - 2. If not OS, then proprietary
 - 3. If not proprietary, then build it yourself

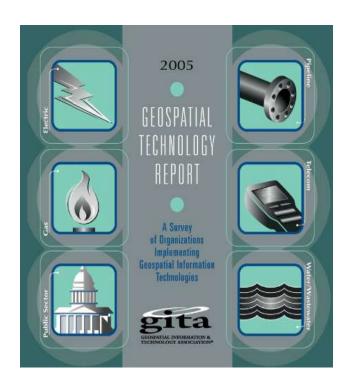


Autodesk

Challenge: Interoperability

GITA Annual Technology Survey

16



Year	Number of utilities surveyed	Proportion with more than one GIS
2002	187	NA
2003- 2004	204	1/3 - 1/2
2005	294	60%
2006	386	70%

Challenge: Interoperability





Aging Workforce

 Average age of utility workers is close to 50

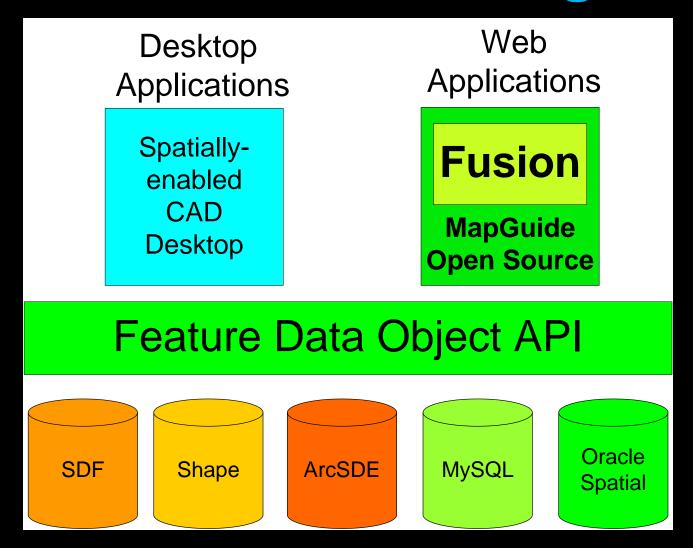
 By 2010, as many as 60 percent of today's experienced utility workers will retire.

Study by American Public Power Assn

 20 % decline in productivity forecasted

Study by Booz Allen

Open Source Mapping Platform for Data Sharing



Autodesk

What is Web 2.0?

Web 1.0

DoubleClick

Ofoto

Akamai

mp3.com

Britannica Online

personal websites

Evite

Domain name speculation

Page views

Screen scraping

Publishing

Content management systems

Directories (taxonomy)

Stickiness

Web 2.0

Google AdSense

Flickr

BitTorrent

Napster

Wikipedia

blogging

upcoming.org and EVDB

search engine optimization

cost per click

web services

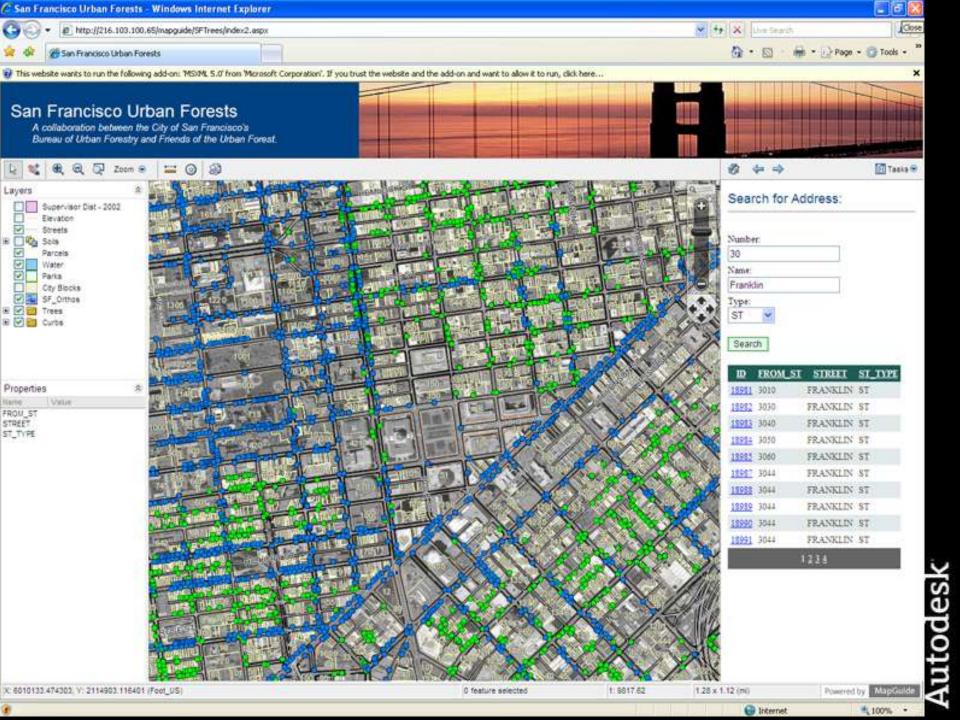
Participation

wikis

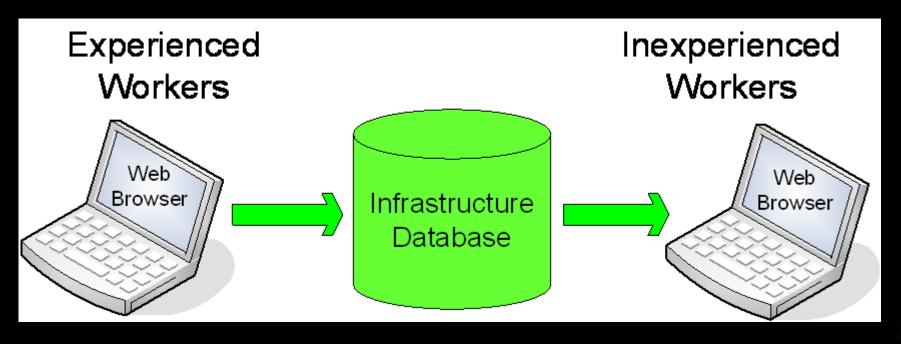
tagging ("folksonomy")

syndication

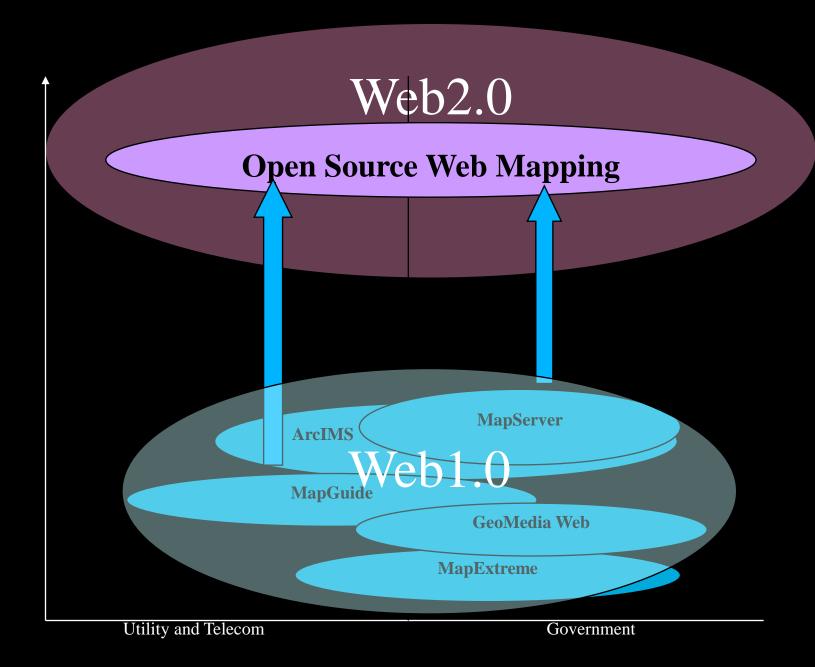
Source: Tim O'Reilly "What is Web 2.0?"



Web 2.0 Enables Sharing Information



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Summary

Open source is good at commodity software

Web mapping is commoditized

 FDO provides an open source platform for data sharing and user provided content.

Designing for a sustainable future

